



Replacing or Supplementing Interim Talent

When the need suddenly arises to supplement or replace a resource gap, having access to expert talent at short notice is a critical success factor. With the current pace of change, identifying and securing high-impact individuals quickly is more important than ever.

Farber's Interim Management team provides rapid access to seasoned professionals—for a short-term project—to bridge the departure of an existing resource, to implement best practices or execute a critical long-term project.

Whether it's delivering reliable and timely information, enabling proactive and responsive decision-making and effectively managing cash-flow, risk, and the bottom line; these are the fundamental tenets of a business that must be continuously maintained for stakeholders.

We Offer

An experienced team:

- leveraging the firm's business advisory experience
- industry expertise
- extensive networks

Flexible solutions:

- customized pricing and delivery
- standalone or bundled solutions with other Farber services

Rapid response and delivery through a deep network of resources with experience in:

- distressed situations
- mergers and acquisitions, planning, and integration
- ERP implementation
- large program/change management projects

We are not a traditional provider of contract resources. We are a business and financial advisory firm with an understanding that people are not commodities and that relationships matter.

*- Ian Brenner, Partner and
Charlene Bergman, Managing Director*

- reporting and compliance
- strategic planning

Our focus is on executive and mid-to-senior leadership/management roles as well as functional specialists in finance, marketing, operations, and technology.

We work across multiple industries, where our services and solutions add value by enabling our clients to respond to urgent challenges and ensure continuity.

Success Stories

- Provided a business viability assessment and recommendations to the Board of a medical device developer which was uncertain whether executive management was leading the business in the right direction. The recommendations led to the placements of the CEO and CFO, initially as interims.
- Placed an interim CFO with a large private equity backed distribution and logistics company while it conducted the search for a full-time CFO. The interim CFO completed key projects while on assignment.
- Placed a system and process expert with a network of independent retail stores. The resource implemented standardized front and back office systems and processes to manage a multi-store operation.
- Placed an interim COO for an insurance business, who ultimately converted to full-time, empowering the CEO with the people, processes, and technology to meet the growth plans of the business.

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- Placed an interim CFO within a software design firm with the mandate to stabilize the finance environment and partner with operations and sales to scale the business.
- Sourced a COO from the software industry to build and expand the Canadian business for a European vendor moving its global head office to Canada. After successfully establishing the function, the role transitioned to a permanent position as CEO for North America.
- Engaged by a lender to secure an interim CEO, with the mandate to lead the turnaround of a company in the gaming industry out of a bankruptcy. The CEO was ultimately hired on a permanent basis. In addition, Farber assisted the company by securing an industry-specialized CFO to support the turnaround.

“ We work as a search partner, supporting clients by managing change, planning for succession, optimizing profit, and building high performing teams. ”

FARBER

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