



Enabling Targeted and Timely Delivery of Talent

A critical success factor for businesses is a relentless focus on hiring and retaining top talent. With the current war on talent, identifying and securing high-impact individuals is more important than ever. Our executive search capabilities position Farber to provide flexible and specialized permanent recruitment solutions.

We Offer

An experienced team:

- leveraging the firm's business advisory experience
- industry expertise
- extensive networks

Flexible solutions:

- customized pricing and delivery
- standalone or bundled solutions with other Farber services

Exceptional candidate experience:

- unparalleled focus on supporting candidates
- consultative career transition, market positioning, and interview preparation
- access to networking opportunities

A seamless process:

- client business needs analysis
- sourcing top talent and providing an exceptional shortlist
- offer management
- onboarding, transition, and coaching

We are not a traditional recruiting firm. We are a business and financial advisory firm with an understanding that people are not commodities and relationships matter.

*- Ian Brenner, Partner &
Charlene Bergman, Managing Director*

Our focus is on executive and mid-to-senior level management roles as well as functional specialists in leadership, finance, marketing, operations, and technology.

We work across multiple industries, where our services and solutions add enduring value by meeting our clients' corporate objectives and building for future success.

Success Stories

- Placed a Senior Vice-president for the infrastructure arm of a leading independent investment firm, to scale up their asset management and finance functions for anticipated growth. Enabled the CEO to work on acquisitions and strategic leadership of the firm.
- Identified a VP of Sales for a publicly traded logistics company which was expanding its sales reach nationally. The role required a leader to build a strategic business plan, hire and mentor top talent, and bring a mindset of change to increase revenue and profitability.
- Placed a Director of Digital Marketing and e-commerce for a consumer goods business providing products to major global retailers; the role required an individual to build and formalize its digital strategy, drive revenue, and increase brand awareness.
- Sourced a CFO for a public utility, enabling the organization to expand services through M&A, improve decision support, and deliver capital management. This incumbent has significantly strengthened the executive leadership team and solidified Board relationships.
- Sourced a CEO with specialized technical, strategic, and business development expertise to assist in the turnaround of a medical device research firm.
- Secured a Director of Finance for a leading hospitality brand with a retail and real estate portfolio undergoing significant growth and diversification of services.



“ We work as a search partner, supporting clients by managing change, planning for succession, optimizing profit, and building high performing teams.”

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