



Piers Marsden

CA (SA), B.Comm, B.Acc

Managing Director | Corporate
Finance

Piers Marsden is a Managing Director in the Corporate Finance practice at Farber.

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Profile overview

During his 15 years in restructuring and turnaround, he has worked on some of the largest distressed corporate divestitures and restructurings in Sub-Saharan Africa in a variety of capacities.

He moved to Canada in 2018 and has worked on several M&A transactions since arriving.

Select client experience

- managed the sale of Envirogard, a 40-year old Canadian water treatment company to Canature, a company listed on the Shenzhen stock market
- led the sale of Highveld Structural Mill to Arcelor Mittal
- sold the Black Chrome mine, a 20-million ton chrome and platinum group metals resource to Sail Minerals on behalf of the secured creditor
- led the sale of all operational assets of Highveld Steel and Vanadium
- appointed by Glencore to oversee the restructure and sale of Optimum Coal Holdings a 10-million ton per annum mining and export operation

Of interest...

- Piers has a need for speed. He rides an electric scooter as part of his daily commute, and likes to race cars on the track every once in a while. Learn more about Piers in his [Faces of Farber profile](#)

Areas of expertise

- [Equity Financing](#)
- [Mergers & Acquisitions](#)

Insights

Articles

- [Open for Business 2020: Financing and Transactions Forge Ahead](#)
- [Distressed M&A: Maximizing Value in Challenging Times](#)
- [Mitigating Social Unrest During Restructuring or Turnaround](#)

In the news

- [Farber Advises Ucore in Acquiring Innovation Metals Corp.](#)
- [Farber Advises Vendors of Envirogard in Sale](#)
- [Farber Advises Savanta on Merger with GEI](#)
- [Farber Advises Intelligarde on Sale to Avante Logixx](#)

Education & qualifications

- Chartered Accountant (CA), South African Institute of Chartered Accountants (2000)
- Bachelor of Commerce (B.Comm), University of Witwatersrand, South Africa (1998)

Affiliations & recognitions

- Head, Mining and Metals BTG Global Advisory
- South African Restructuring and Insolvency Practitioners Association (SARIPA)



- The South Africa Institute of Chartered Accountants (SAICA)
- Turnaround Management Association